

## Company

Regiopytsa is a family owned business specialising in the manufacturing of steel pipes and tubes for structural use.

Regiopytsa was founded on February 2, 1990 in response to the high demand for a wide variety of products produced from formed sheeting. In May 1991, the first tests with the machinery and equipment were made, the start of the production process was formalised and in October 1991 the first sales were made.

Being a young company, based on hard work and with the most advanced technology, Regiopytsa is a company recognised for its competitiveness and quality of products. The needs of its customers have shown Regiopytsa the right direction, motivating its success.

- Location: Apodaca, Mexico
- Industry: Metals
- Products and Services: Steel pipe and structural shapes
- Annual production: 300,000 tonnes
- ERP System: Intelisis
- Go-live: November 2015

## Objectives

- Reduce scrap of the slitters

## Implemented Solutions

- X-Trim for the trimming optimisation of the slitters
- BI Greycon tool X-Trim analytics

## Benefits

- 20% reduction in trim waste (from 2.04% to 1.65%)
- Return on investment in less than 2 months
- X-Trim was fully operational in production within 5 weeks
- Aging of stripes inventory reduced from 4 weeks to 1.5 weeks
- Aging of raw material reduced, as X-Trim accounts FIFO while optimising inventories

*"We are very pleased with the results produced by the Greycon system. Giving us a massive 20% reduction in waste."*

Gerardo Gonzalez  
Logistics Manager  
Regiopytsa