

Company

Located in Bryan, Texas, in the heart of oil-and-gas country, is a leading-edge manufacturing facility that can produce more than 300,000 tons of electric resistance welded (ERW) OCTG and line pipe each year. Axis Pipe and Tube uses the latest technology and manufacturing techniques to ensure that every product delivers the maximum return on investment while meeting or exceeding the highest safety standards. It serves partners who require a wide range of specifications, and supplies products according to international standards such as API 5L, API 5CT, ASTM.

- Location: Texas, USA
- Industry: Metals
- Products and Services: Pipe and tube
- Annual production: 300,000 tpa
- Platform: Windows Server 2008 and SQL database
- Go Live: December 2014

Objectives

- Have an integrated planning system, connected to its ERP and e-Commerce system
- Excel in customer service
- Enable to the company to react to sudden changes and tackle opportunities
- Have more visibility

Implemented Solutions

- opt-Studio for scheduling
- Web Reports to provide information to the e-Commerce platform
- APS Connector for SAP integration

Benefits

- Greater visibility for planning
- Solid foundation to enable sales over the internet with reliable delivery dates
- Better communication between the sales and planning team
- Possibility to serve unexpected customers

"Our relationship with Greycon, as a group, started in 2013 when we implemented X-Trim in our plant in Monterrey (Prolamsa). Since then, Greycon has been a true partner in which we can rely."

Francisco Garza
CEO
Axis Pipe and Tube