

Company

The A J Oster story began in 1922, when Aaron J Oster opened a one-man scrap metal operation in Chelsea, Massachusetts. Today, the firm he founded has grown into one of the nation's largest distributors of metal foil, sheet and strip, providing vitally important products and services to customers across the continental US, Mexico and the Caribbean. As an affiliate of Global Brass and Copper, A J Oster is a key member of one of the world's largest and most respected organisations in the metals industry, poised to play a major role for years to come.

- Location: Rhode Island, USA
- Industry: Metals
- Products and Services: Copper and brass alloys, stainless and carbon steels and aluminium alloys
- Platform: Amazon Web Services
- Go Live: January 2017

Objectives

- Improve the planning process which is limited to one or two orders grouped and trimmed against one master coil. In addition, as a quick turn slitting operation there are limits to physical run length to meet shipping requirements
- Provide the ability to restock finished goods or WIP coils to the right usable width for future consumption
- Reduce slitting/cutting waste, overrun and required restock

Implemented Solutions

- X-Trim optimization tool implemented with Oracle business solutions
- X-Trim software administered and resides on a demand computing platform provided by AWS (Amazon Web Services)
- The go-live included all six A J Oster sites with full Greycon on-site support services at each site

Benefits

- Ability to combine and optimise multiple master coils vs multiple sales orders or demands in quick turn environments
- Provide user visibility of all available inventory on-site when optimizing daily sales orders or demands
- Increased production throughput, reduced waste and overrun
- Manage restock process providing ability to produce the right widths and lengths at the right time, anticipating business demand for finished goods inventory

"Greycon has an excellent reputation for providing excellent results and ROI. Greycon's tool has increased our production, reduced waste, overrun and manages restocking."

Mark Fowler
Director Information Technology
AJ Oster